



**“EXPORTS TURN CRISIS INTO OPPORTUNITY”
JOINT VIRTUAL FORUM
Panhellenic Exporters Association
Hellenic-American Chamber of Commerce
WEDNESDAY, DECEMBER 2, 2020**

ALL SESSIONS WILL BE RECORDED AND MAY BE ATTENDED AT THE AUDIENCE’S CONVENIENCE

**GR 10:30am
NY 3:30am**

WELCOME SPEECHES

Christina Sakellaridis, President of Panhellenic Exporters Association
Markos L. Drakotos, President of Hellenic-American Chamber of Commerce

**GR 10:35am
NY 3:35am**

OFFICIAL OPENING

His Eminence Archbishop Elpidophoros of America

Kyriakos Mitsotakis, Prime Minister of Greece

Nikos Dendias, Minister of Foreign Affairs

**GR 10:45am
NY 3:45am**

CELEBRATING EXPORTERS 75TH ANNIVERSARY

Christina Sakellaridis, President of Panhellenic Exporters Association

**GR10:50am
NY 3:50am**

**ECONOMY, DEVELOPMENT & INVESTMENTS, HIGH QUALITY AGRICULTURAL
PRODUCTION & TOURISM, DIGITAL GOVERNANCE**

Moderator: Fanis Zois, Journalist Naftemporiki

KEYNOTE SPEAKERS

Christos Staikouras, Minister of Finance

Adonis Georgiadis, Minister of Development and Investments

Mavroudis Voridis, Minister of Rural Development and Food

Harry Theocharis, Minister of Tourism

Kyriakos Pierrakakis, Minister of Digital Governance

Discussion (8min)

Break (5min)

UNDER THE AUSPICES





GR 11:40am
NY 4:40am

THE CONTRIBUTION OF ECONOMIC DIPLOMACY IN THE PROMOTION OF EXPORTS

KEYNOTE SPEAKER

Kostas Fragogiannis, Deputy Minister for Economic Diplomacy and Openness

THE CONTRIBUTION OF CUSTOMS AUTHORITIES IN THE PROMOTION OF EXPORTS

KEYNOTE SPEAKER

George Pitsilis, Governor of the Independent Authority for Public Revenue

THE CONTRIBUTION OF CHAMBERS IN THE PROMOTION OF EXPORTS

KEYNOTE SPEAKER

Konstantinos Michalos, President of Central Union Of Chambers
President Athens Chamber of Commerce & Industry (ACCI)

Moderator: Fanis Zois, Journalist Naftemporiki

Discussion (7min)

Break (5min)

GR 12:15pm
NY 5:15am

THE DYNAMIC CONTRIBUTION OF COMPANIES & BEST PRACTICES FOR GROWTH & EXPORTS

Moderator: Fanis Zois, Journalist Naftemporiki

KEYNOTE SPEAKERS

Michalis Stasinopoulos, Member BoD, Viohalco

Marina Ofloudi – Giavroglou, President, Soya Mills Int'l, President, ICCI Women Hellas

Julia Chaida, Vice President, Iktinos Hellas S.A

President of Marble Association of Macedonia-Thrace (SEMMTH) EI

Discussion (7min)

Break (5min)

GR12:50pm
NY5:50am

THE CONTRIBUTION OF BANKS TO GROWTH & EXPORTS

Moderator: Fanis Zois, Journalist Naftemporiki

KEYNOTE SPEAKERS

UNDER THE AUSPICES



HELLENIC REPUBLIC
MINISTRY OF FOREIGN AFFAIRS



HELLENIC REPUBLIC
MINISTRY OF
DEVELOPMENT AND INVESTMENTS



HELLENIC REPUBLIC
ATHENS CHAMBER OF
COMMERCE & INDUSTRY



Fokion Karavias, Chief Executive Officer, Eurobank SA
Athina Chatzipetrou, President and Managing Director, Hellenic Development Bank
Nancy Papaioannou, President, Atlantic Bank, NYCB
Discussion (7min)

Break (5min)

GR 13:25pm
NY 6:25am

EXTROVERSION SUPPORT PILLARS
Moderator: Fanis Zois, Journalist Naftemporiki

KEYNOTE SPEAKERS

Smirlis Ioannis, General Secretary for Economic Diplomacy and Openness,
 President of Enterprise Greece
Grigoris Stamatopoulos, General Manager, Export Credit Insurance Organization
Maria Papazarkada, Country Manager Greece & Cyprus, Compagnie Française d'Assurance
 pour le Commerce Extérieur (Coface Greek Branch)

Discussion (7min)

Break (10min)

GR 14:05pm
NY 7:05am

GREETINGS TO NEW YORK AUDIENCE
Christina Sakellaris, President of Panhellenic Exporters Association
Markos L. Drakotos, President of Hellenic-American Chamber of Commerce

OPENING REMARKS FOR NEW YORK AUDIENCE

His Eminence Archbishop Elpidophoros of America
Kyriakos Mitsotakis, Prime Minister of Greece
Nikos Dendias, Minister of Foreign Affairs

GR 14:15pm
NY 7:15am

THE IMPORTANCE OF TRANSPORTATION COSTS-TIME-SAFETY
Moderator: **Nicolas A. Vernicos**, Shipowner, President Emeritus ICC-Hellas
 Member of the board Hellenic Chamber of Shipping

PANELISTS

Iro Doumani, General Manager, Hellenic Federation of Transport (OFAE)

UNDER THE AUSPICES





Clay Maitland, Managing Partner at International Registries, Inc.,
NAMEPA, Founding Chairman

Marina Hadjipateras, Co-Founder and General Partner at TMV
Kallinikos Kallinikos, Executive Vice President of GoldAir Group

Vasilios Koutsis, President, Nord Quality Services SA

Discussion (7min)

GR 15:10pm
NY 8:10am

GREEK TOURISM, GREEK MEDITERRANEAN DIET, GREEK GASTRONOMY
Moderator: George N. Zapantis, Esq., The Law Office of George N. Zapantis

KEYNOTE SPEAKER

Angela Gerekou, President Greek National Tourism Organization

PANELISTS

Nicky Giavroglou, CEO, Hellenic Fine Oils

Nick Livanos, Owner, Livanos Restaurant Group (Oceana, Molyvos, Ousia,
Moderne Barn, City Limits)

Alexandra Pitta-Chazapi, Managing Director, ATTIKI Honey

John Stavros, Co-Owner-Distributor Terra Medi, Elea, Kyma

Diane Kochilas, Chef, Author, My Greek Table PBS

Discussion (8min)

Break (5min)

GR 16:00pm
NY 9:00am

**ECONOMIC CLIMATE IN GREECE-INVESTMENT OPPORTUNITIES IN EXPORT
COMPANIES AND PRODUCTS- GOVERNMENT SUPPORT TO EXPORTS**

Moderator: Lou Katsos, President, Jekmar Associates, Inc.

KEYNOTE SPEAKER

Adonis Georgiadis, Minister of Development and Investments

UNDER THE AUSPICES





WHAT ARE BUYERS AND INVESTORS LOOKING FOR?

PANELISTS

John Catsimatidis, Owner, President, Chairman, and CEO of Red Apple Group

Dean Metropoulos, Chairman and CEO C. Dean Metropoulos and Co.

John Calamos, Founder, Chairman and Global CIO of Calamos Investments

Discussion (5min)

GR16:35pm
NY9:35am

VALUABLE CONTRIBUTION OF THE CHAMBERS

Moderator: Eftihia Pylarinou-Piper, Sr VP Red Apple Group NY
Former President, ETBA Bank, Greece

KEYNOTE SPEAKER

Takis Theodorikakos, Minister of Interior

PANELISTS

Konstantinos Koutras, Consul General of Greece in New York

Markos Drakotos, President, Hellenic-American Chamber of Commerce

Konstantinos Michalos, President of Central Union of Chambers
President Athens Chamber of Commerce & Industry (ACCI)

Discussion (5min)

PRESENTATION OF THE SISTERHOOD OF THE HELLENIC-AMERICAN CHAMBER OF COMMERCE (HACC) AND THE ATHENS CHAMBER OF COMMERCE AND INDUSTRY (ACCI) GREECE

LIVE PRESENTATION IN GREECE

Antonis Contomichalos, Founder and President, McArthur Capital Group, Member of the Board HACC to present **Konstantinos Michalos** with Sisterhood documents.

Break (5min)

UNDER THE AUSPICES





GR17:15pm
NY10:15am

LICENSING REQUIREMENTS TO ENTER THE US MARKETS
THE ROLE OF THE DISTRIBUTOR

Moderator Nikolas Katsimpras, Columbia University - Conflict Resolution lecturer – Consultant

PANELISTS

Georgios Michailidis, Head of the Greek Trade Office at Consulate General of Greece in New York

Andreas Koutsoudakis, Esq., KI Legal, General Counsel, Litigation, and Transactions

Michael Iakovou, Esq., KI Legal, General Counsel, Litigation, and Transactions

Costas Mastoras, President, Optimum Foods

Thanasis Economou, General Manager, Loumidis Foods

Discussion (8min)

GR17:50pm
NY10:50am

CLOSING REMARKS

Christina Sakellaridis, President, Panhellenic Exporters Association

Markos Drakotos, President, Hellenic-American Chamber of Commerce

UNDER THE AUSPICES



HELLENIC REPUBLIC
MINISTRY OF FOREIGN AFFAIRS



HELLENIC REPUBLIC
MINISTRY OF
DEVELOPMENT AND INVESTMENTS



HELLENIC REPUBLIC
ATHENS CHAMBER OF
COMMERCE & INDUSTRY